



Custom Medical Solutions for the Harshest Environments on Earth

Chinook E-News March 2011 Issue

New & Clearance!

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[Heartstart FRx AED only \\$1995!](#)

Dear Jessica,

Happy Spring!

This month we are covering a case study on the [MedSled Rescue Sled](#) product and introducing the new [Canine Medical Kits](#)!

Also our Sales Team has hit the road this month and will be attending several conferences listed below. Check it out to see if we will be in your area!

Be sure to visit our [new products](#) and [clearance](#) items as they change regularly. Thank you!

MedSled Rescue Sled Case Study

To familiarize you with the latest technology in evacuation supplies we are featuring a case study on the MedSled Rescue Sled below. The Vertical Lift Rescue Sled product option has also been tested and evaluated by several Military and Government agencies in a side-by-side comparison with competitive products resulting in the same conclusions - easiest to use product on the market by far and at no more cost!

For more information, please visit our web site or contact us for more information.

Long Beach Memorial Medical Center

Overview

As a company, being located in southern California has great upsides. The nice weather is one. On the other hand, as a hospital in southern California, emergency evacuations are a true concern. Whether a spreading wildfire or an earthquake, southern California has seen it's share of disasters.



Emergency evacuation and disaster training are priorities at the 550-bed Long Beach Memorial Medical Center in Long Beach, CA. The hospital is a certified adult and pediatric trauma center as well as a disaster resource center.

If the state had mandated an evacuation in early 2008, the staff at Long Beach would have had to evacuate people using the "blanket carry" method, which requires a ratio of five-to-six staff members per one patient.

The entire community began searching for an emergency preparedness solution that would suit their needs for a more effective patient evacuation.

Strategy

Medical center administrators put together a list of several evacuation products that they would be able to purchase through grant funding. The list included sled-like devices and evacuation stair chairs. Hospital Disaster Coordinator, J.C. Arzaga, was faced with the final decision.

"A few different companies and products were presented to us," said Arzaga. "I did my research and determined Med Sled was the best."

In January 2008, the Long Beach Medical Center ordered 60 standard Med Sleds, a compact and durable sled that uses the 'roll and drag' method, which ensures that non-ambulatory individuals and medical equipment are transported safely in emergency situations. The hospital also purchased several bariatric sleds to accommodate larger patients.

In February, the Long Beach Memorial Emergency Preparedness Task Force provided a series of 20-minute nursing skills seminars to educate nearly 3,000 staff members. One feature of the Med Sled is the product's ease of use and "just-in-time" training. This means that hospital staff needs little to no education with the product in order to use it properly.

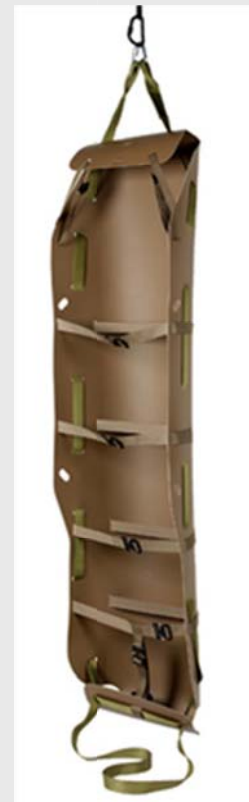
"Our task force has been the champion instructor and we did educate all of our staff on the products we have and where they were located within the facility," said Arzaga. "We did this in cooperation with the Long Beach Fire Department, so it really was a community effort."

In addition to the Med Sleds, Long Beach Memorial has stair chairs and pediatric evacuation equipment as part of their evacuation plans.

Results

Within six months of having the Med Sleds, Long Beach Memorial initiated an evacuation drill where the sleds were needed. They have also been used in practice runs to evacuate certain floors or units of the hospital and Arzaga said he feels much more secure in the hospital's level of preparedness. With the Med Sleds, one hospital staff member alone can now easily evacuate a patient almost twice their size. This includes multi-level evacuations.

"The deployment is so easy," said Arzaga. "The Med Sled is really user friendly and it's great that our fire department can cross train on it as well. I would absolutely recommend it to other hospitals."



- [MedSled Rescue Sled](#)
- [MedSled Vertical Lift Rescue Sled](#)

Canine Medical Kits are Here!!

New Tactical Medical Kits for Canine's!

Military working dogs (MWD), law enforcement K9's, and search & rescue dogs are often deployed on hazardous missions in which severe injury and trauma are a real danger. The K9 kits include supplies to provide emergency medical care to a K9 casualty including treatment of gunshot wounds, penetrating wounds, lacerations and non-life threatening medical conditions. Designed in conjunction with K9 professionals, these kits should be standard equipment for any K9 handler.



TMK-K9H (Canine Handler)

This emergency medical kit includes the essential medical equipment needed to provide lifesaving care to an injured K9. The compact design allows for easy storage and transport. Packed in a rugged thigh mount bag to be worn by a handler.

#02177 - [TMK-K9H Handler](#)

#02169 - [TMM-K9](#) (Handler Kit without the bag as a Module)

TMK-K9T (Canine Team)

The Canine Team Medical Kit contains critical medical supplies needed for extended missions or for treating multiple K9's. Carry handles and concealable waist strap system allow for easy transport. For situations in which veterinary care is hours or days away, consider this kit a necessity.

#02178 - [TMK-K9T Team](#)



Conferences and Trade Shows

Contact our sales department to set up a visit or learn more about any one of these events! sales@chinookmed.com.

March 2011

National Guard Association of Texas
March 25-27, 2011 - Corpus Christi, TX

GovSec - Booth #817

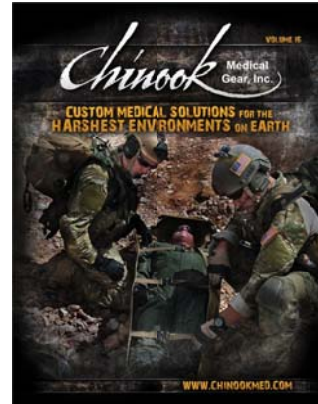
March 30-31, 2011 - Washington, DC

April 2011

SOG Expo
April 24, 2011 - El Paso, TX

Sincerely!

Jessica Denison
Chinook Medical Gear, Inc.
800.766.1365
www.chinookmed.com



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